

ILLINOIS COMMERCE COMMISSION
DOCKET NOS. 02-0798/03-0008/03-0009 (Consolidated)

SURREBUTTAL TESTIMONY

OF

JIMMY L. DAVIS

Submitted On Behalf

of

CENTRAL ILLINOIS PUBLIC SERVICE COMPANY,

d/b/a AmerenCIPS,

and

UNION ELECTRIC COMPANY,

d/b/a AmerenUE

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11 **INTRODUCTION**
12

13 **Q. Please state your name and business address.**

14 **A. My name is Jimmy L. Davis. My business address is 607 East Adams**
15 **Street, Springfield, Illinois 62739.**

16 **Q. Are you the same Jimmy L. Davis who filed direct and rebuttal**
17 **testimony in this proceeding?**

18 **A. Yes, I am.**

19 **Q. What is the purpose of your surrebuttal testimony?**

20 **A. The purpose of my surrebuttal testimony is to respond to Illinois**
21 **Commerce Commission Staff ("Staff") witness Eric Lounsberry's rebuttal testimony**
22 **which (a) recommends that the Company revise its tariff to provide that service to new**
23 **customers must be connected within 15 working days; (b) recommends certain**
24 **adjustments to the Company's working capital allowance for gas in storage; and**

25 (c) recommends that AmerenCIPS be required to retire the Richwood and Belle Gent
26 storage fields. In addition, in response to Staff's rebuttal testimony concerning
27 uncollectibles, I will provide updated information on current and future gas prices.

28 **AMERENUE**

29 **Working Capital Associated with Gas in Storage**

30 **Q. Do you agree with Mr. Lounsberry's recommendations regarding**
31 **AmerenUE's working capital allowance for its gas in storage?**

32 **A.** Yes, the Company agrees with Mr. Lounsberry's recommendations.
33 Mr. Lounsberry originally proposed a disallowance of \$125,000 but withdrew that
34 recommendation in his rebuttal testimony. The Company also accepts the \$2,000
35 adjustment that was recommended by Mr. Lounsberry in his direct testimony. This
36 adjustment is warranted because it reflects actual volumes received from the pipeline as
37 provided by the Company in its response to Staff Data Request UE-ENG 1.8.

38 **Installation of New Services**

39 **Q. Does Mr. Lounsberry agree that there is not a customer service**
40 **problem which requires the Company to add proposed language to the tariff**
41 **requiring new services to be installed within 15 working days?**

42 **A.** Yes. Mr. Lounsberry acknowledges in his rebuttal testimony that the
43 Company does not have a problem providing service to new customers which requires
44 the Company to add the proposed language to the tariff requiring new services to be
45 installed within 15 working days. This is also substantiated by Mr. Lounsberry in his
46 response to Company data request JLD-1, attached as AmerenCIPS/UE Exhibit No. 24.1,
47 where he states that he is not aware of any formal or informal complaints lodged during

48 the last five years with the Commission alleging that the Company has failed to provide a
49 service connection to a new customer in a timely fashion.

50 **Q. Why does Mr. Lounsberry believe that a 15 working day time limit is**
51 **needed?**

52 **A.** Mr. Lounsberry states that the time limit is being recommended so that
53 there are requirements in place that will keep the amount of time it takes to provide
54 service to new customers at a reasonable level in the future.

55 **Q. Do you agree with the recommendation?**

56 **A.** No. Mr. Lounsberry acknowledges that a problem does not currently exist
57 with regard to providing service to new customers within a reasonable time. Secondly,
58 he does not provide any facts or information to indicate there is a trend of deteriorating
59 service levels or any indication that the Company's service levels are likely to deteriorate
60 in the future.

61 The only explanation offered by Mr. Lounsberry, which is pure
62 speculation, is that there might be a problem in the future because the Company has
63 recently completed an early retirement program. However, the fact that the Company
64 recently completed an early retirement program will not affect the Company's ability to
65 provide service in a reasonable amount of time.

66 **Q. Why won't the Company's recently completed early retirement**
67 **program, which reduced some personnel resources, affect the Company's ability to**
68 **provide service to a new customer in a reasonable amount of time?**

69 **A.** As I stated in my rebuttal testimony, the early retirement program did not
70 affect the staffing levels of the personnel that physically construct the gas facilities for a

71 new customer or connect new customers to the system. In addition, none of the gas
72 engineering personnel who are responsible for the design of new gas facilities
73 participated in the early retirement program. Taking this into account, the personnel who
74 perform new service construction remain essentially the same as before the early
75 retirement program was initiated.

76 **Q. Does the Company have plans to offer any additional early retirement**
77 **programs which could affect the installation time of new services in the future?**

78 **A.** There are no plans to offer any additional early retirement programs at this
79 time which would affect the work force that installs new services. More importantly
80 there are no plans to reduce the work force to a level where the Company will not be able
81 to continue initiating service to new customers in a reasonable amount of time. Given
82 these facts, Mr. Lounsberry's concern that future work force reductions might cause
83 service levels to deteriorate and affect the time it takes to install new services has no
84 foundation.

85 **Q. Did the Company answer the Staff data request for information**
86 **regarding what percentage of customers the Company was able to provide new**
87 **service installation within 15 working days?**

88 **A.** Yes. This information was requested by Staff Data Request
89 CIPS&UE-ENG 1.72, which was received by the Company on June 2, 2003. The
90 Company responded promptly to the request on June 4, 2003. The Company's response
91 to this data request is attached as AmerenCIPS/UE Exhibit No. 24.2.

92 **Q. If the Commission requires the Company to include a 15 working day**
93 **time limit requirement for new services in the tariff, with the language proposed by**
94 **Mr. Lounsberry, will this increase the Company's costs?**

95 **A.** Yes it will. The additional costs would include computer programming
96 necessary to identify and maintain the 15 working day time limit for each new service
97 request, programming to create reports, programming to implement a tracking system to
98 document that the Company complied with the time requirement, and administrative
99 costs to review the tracking reports, determine which new service requests apply to the
100 time limit, and schedule construction resources to meet the time requirement.

101 In addition, there would be a considerable labor expense if the Company
102 has to add any employees to ensure that the 15 working day time limit is met 100% of the
103 time. In his rebuttal testimony, Mr. Lounsberry refers to AmerenCILCO and their
104 estimate that 95% of the new customer service requests are fulfilled within 15 working
105 days. This means that approximately 5% of the requests are not fulfilled within that time
106 limit, and there would potentially be an increased labor cost for AmerenCILCO to
107 complete the remaining 5% of new services within the 15 working day time limit.
108 Assuming a similar ratio for AmerenUE and AmerenCIPS, the potential increased labor
109 costs to comply with the time limit for 100% of the new service requests would also
110 apply to AmerenUE and AmerenCIPS and could be significant. As an example, adding
111 only a single employee would increase costs by more than \$50,000 per year. These
112 additional costs would eventually be borne by the ratepayers with no tangible benefits
113 identified by Mr. Lounsberry.

114 **Q. Should the Company be held to time limit standards that are not**
115 **applicable to other gas distribution utilities that are under the Commission's**
116 **jurisdiction?**

117 **A.** No. To my knowledge there is currently no other gas distribution utility
118 that has to meet a 15 working day time limit requirement. Mr. Lounsberry states that he
119 is not singling out the Company and that he intends to apply the same standard to other
120 gas utilities when they file rate cases. However, the process of using rate cases to
121 implement this type of standard would likely take years. In the interim, the Company
122 would, in fact, be singled out and held to a higher standard than other gas utilities.

123 **Q. Why is a rulemaking proceeding the correct forum for considering a**
124 **minimum time requirement standard?**

125 **A.** A rulemaking proceeding is the correct forum because Mr. Lounsberry
126 states that his intent is to apply the same standard to all gas utilities. In a rulemaking
127 proceeding, the perspectives of all gas utilities in the State of Illinois to which the
128 standard would apply, the Commission Staff, customers, and other interested parties
129 could be heard and considered. If it was determined that a policy change mandating the
130 maximum time a customer must wait for service was needed, it could be implemented
131 consistently, both in requirements and timing, for all utilities by incorporating the
132 requirements in the Illinois Administrative Code.

AMERENCIPS

Working Capital Associated with Gas in Storage – All Fields

Q. What recommendation did Mr. Lounsberry make in his rebuttal testimony regarding the working capital allowance for AmerenCIPS' Panhandle and Trunkline leased storage inventories?

A. Mr. Lounsberry recommended that no adjustment should be made to the working capital allowance requested by the Company for the Panhandle and Trunkline leased storage inventories.

Q. Do you agree with Mr. Lounsberry's recommendation for the Panhandle and Trunkline leased storage?

A. Yes. Mr. Lounsberry recognized that a reduction in the working capital allowance requested by the Company based upon the historical average inventories was not appropriate for these fields. The Company had contractually arranged to increase the Maximum Storage Quantity ("MSQ") of the storage agreements with Panhandle and Trunkline for the term of the contracts in order to increase working storage capacity for the benefit of AmerenCIPS customers. As a result, the test year inventory is legitimately higher than inventory levels in previous years and should not be adjusted downward.

Q. What recommendation did Mr. Lounsberry make in his rebuttal testimony regarding the working capital allowance for AmerenCIPS' NGPL and Texas Eastern leased storage inventories?

A. Mr. Lounsberry continued to recommend a working capital allowance reduction of \$26,000 for NGPL and \$135,000 for Texas Eastern. This reduction is based upon historical average inventories of 4 years and 3 years, respectively.

156 **Q. Do you agree with Mr. Lounsberry's recommendation for the NGPL**
157 **and Texas Eastern leased storage inventories?**

158 **A.** No. Mr. Lounsberry apparently did not give any consideration to my
159 rebuttal testimony in which I discuss why historical averages of storage inventory are not
160 representative of the future and should not be the basis of reducing the working capital
161 allowance requested by the Company.

162 **Q. Please explain why historical averages are not representative of the**
163 **future and should not be used as the basis for reducing the working capital**
164 **allowance.**

165 **A.** The three to five year historical averages Mr. Lounsberry has used do not
166 reflect increases in inventory and working capacity that have occurred in recent years.
167 Also, these historical averages do not consider the Company's increased reliance on
168 storage as a hedging tool. As gas prices continue to escalate, the Company plans to
169 continue the aggressive use of storage as a hedging tool in the future which makes the test
170 year storage inventories much more representative of the future. Using historical
171 averages does not take into account periods of time before such aggressive hedging
172 practices became common in Illinois.

173 **Q. What justification does Mr. Lounsberry provide for using historical**
174 **average inventories to reduce the working capital allowance requested by the**
175 **Company?**

176 **A.** The only information Mr. Lounsberry offered to support his
177 recommendation that the working allowance should be reduced is based upon a
178 comparison between gas withdrawn over several years and gas withdrawn during the test

179 year. Mr. Lounsberry states that for four of the five fields (2 leased fields and
180 3 AmerenCIPS owned fields) the percentage of natural gas removed during the
181 withdrawal season was the lowest during the test year and concludes that the volume of
182 gas contained in storage inventory is artificially higher in the test year.

183 For NGPL the comparison does show that the withdrawals during the test
184 year were lower than in previous years. However, the magnitude of the difference is not
185 significant. During the test year (2001/2002), the winter usage was 87.6% of the
186 Company's storage capacity which is almost identical to 1998/1999, three years earlier,
187 when the winter usage was 87.9% of the capacity. This historical comparison shows that
188 the test year inventory is not higher than normal and if anything is typical. Therefore, no
189 adjustments are warranted to the test year inventory and the Company should receive the
190 working capital allowance requested.

191 Mr. Lounsberry's assessment for Texas Eastern is not correct. The
192 comparison does not support his argument because withdrawals during the test year were
193 not less than in previous years. The withdrawal volumes from this field were less in
194 1998/1999 and almost identical in 2000/2001 compared to the test year. The comparison
195 contradicts Mr. Lounsberry's statement that the inventory in the test year was higher than
196 normal and should be adjusted downward. Therefore, no adjustments are warranted to
197 the test year inventory and the Company should receive the working capital allowance
198 requested.

199 **Q. What recommendation did Mr. Lounsberry make in his rebuttal**
200 **testimony regarding the working capital allowance for the Ashmore Storage Field?**

201 **A.** Mr. Lounsberry recommended that his original adjustment of \$563,000 be
202 modified to \$248,000. The reason given for altering the recommendation was that the
203 volume of working gas (inventory) was increased, and this is a known and measurable
204 adjustment.

205 **Q.** **Do you agree with Mr. Lounsberry's recommendation for the**
206 **Ashmore Storage Field?**

207 **A.** Yes and No. I agree with Mr. Lounsberry that the Company should be
208 provided an allowance for the additional inventory that was added to Ashmore.
209 However, I do not agree on the method Mr. Lounsberry used to quantify the additional
210 volume recommended or the resulting working capital allowance recommendation.
211 Furthermore, Mr. Lounsberry's recommendation for Ashmore is inconsistent with his
212 recommendations for the Panhandle and Trunkline leased storage.

213 **Q.** **Please explain how Mr. Lounsberry's recommendations are**
214 **inconsistent.**

215 **A.** For the Panhandle and Trunkline leased storage, Mr. Lounsberry
216 acknowledged that a reduction in the working capital allowance requested by the
217 Company, based upon the historical average inventory, was not valid. The test year
218 inventory was legitimately higher than previous years because additional inventory had
219 been added to the fields as a result of increasing the contractual volumes. As a result,
220 Mr. Lounsberry recommended no adjustments to the working capital allowance related to
221 working gas in these storage fields.

222 Similar to Panhandle and Trunkline, the inventory at Ashmore was
223 increased by approximately 185,000 MMBtu at the end of 2001. Therefore, the test year

224 inventory was legitimately higher than previous years because additional inventory was
225 added to the field to increase the working capacity. Despite having the same
226 circumstances as the Panhandle and Trunkline leased storage, Mr. Lounsberry does not
227 provide a similar recommendation that there be no adjustments downward to the working
228 capital allowance. Instead he uses a methodology and information from Schedule 17.5
229 CIPS of his rebuttal testimony in an attempt to demonstrate that only a percentage of the
230 additional volume added at Ashmore should be allowed. Clearly, there is no basis for
231 applying a different methodology for Ashmore than what was used for Panhandle and
232 Trunkline. In each case the Company increased the capacity for storing gas, and in each
233 case the Company should be allowed to recover the increased costs associated with the
234 higher inventory.

235 **Q. For the Company's on-system storage fields, please comment on**
236 **Schedule 17.5 CIPS which is a comparison of natural gas contained in storage**
237 **versus the amount of gas withdrawn over the past several winters.**

238 **A.** Schedule 17.5 CIPS is a comparison prepared by Mr. Lounsberry showing
239 the inventory of the on-system storage fields versus the amount of gas withdrawn from
240 these fields over the past several winters. He concludes, based upon this simple
241 comparison that a relatively low percentage of gas removed during the winter of the test
242 year indicates that the volume of gas in storage was higher than normal and should be
243 adjusted downward.

244 **Q. Do you agree with Mr. Lounsberry's contention that the comparison**
245 **of gas contained in storage versus the winter usage indicates that the gas contained**

246 **in storage during the test year is higher than normal and should be adjusted**
247 **downward?**

248 A. No. First of all Mr. Lounsberry has already acknowledged, by
249 recommending no adjustment for the Panhandle and Trunkline leased storage, that
250 increasing the inventory of a storage field in a given year will cause historical average
251 inventories to be unrepresentative of future years. This alone justifies the use of test year
252 inventories and the associated working capital allowance requested by the Company for
253 the Ashmore Storage Field.

254 Secondly, the simple comparison of gas inventory versus winter usage is
255 completely insufficient to support an adjustment to test year storage inventories. There is
256 not nearly enough information and analysis contained in Schedule 17.5 CIPS to conclude
257 that the test year inventory is higher than normal. This type of conclusion would require,
258 at a minimum, that weather and heating degree-day information be included in an
259 analysis so that an anticipated baseline storage inventory could be determined. This
260 would allow the storage inventories to be “normalized” for the effects of weather.

261 Also, to truly determine whether test year inventories are higher than
262 normal, the influence of additional factors must be quantified, and adjusted for, as
263 appropriate. These factors would include storage availability, load limits if they exist,
264 physical limitation of the distribution system, gas market conditions, winter season
265 injections, equipment availability, equipment failures, reservoir performance, well work,
266 and well performance.

267 Mr. Lounsberry’s simple comparison does not consider the effects of
268 weather or any of these other important factors. Therefore, I believe the comparison is

269 inconclusive at best with respect to indicating whether the test year storage inventory
270 level is higher than normal. In other words, the information is of little value for the
271 purposes of determining the appropriate working capital allowance for Ashmore or any of
272 the other on-system storage fields.

273 **Q. What is your recommendation for the working capital allowance for**
274 **the Ashmore Storage Field?**

275 **A.** My recommendation is that Mr. Lounsberry utilize the same methodology
276 for determining the working capital allowance at the Ashmore Storage Field as he
277 employed for the Panhandle and Trunkline leased storage. This methodology recognizes
278 that the additional inventory is a known and measurable change and that using an average
279 of historical inventories to support a reduction to the working capital allowance is not
280 justified or valid. Based upon this methodology, Mr. Lounsberry recommended no
281 adjustments to the working capital allowance requested by the Company for the
282 Panhandle and Trunkline leased storage. Similarly, no adjustments should be made to the
283 working capital allowance requested by the Company for the Ashmore Storage Field.

284 **Q. What recommendation did Mr. Lounsberry make in his rebuttal**
285 **testimony regarding the working capital allowance for the Sciota Storage Field?**

286 **A.** Mr. Lounsberry recommended that his original adjustment of \$193,000 be
287 modified to \$21,000. The reason given for altering the recommendation was that the
288 volume of working gas (inventory) was increased and this is a known and measurable
289 adjustment. The revised recommendation also accounts for an error in the 1997
290 inventory information identified in my rebuttal testimony.

291 **Q. Do you agree with Mr. Lounsberry's recommendation for the Sciota**
292 **Storage Field?**

293 **A.** Yes and No. I agree with Mr. Lounsberry that the Company should be
294 provided an allowance for the additional inventory that was added to Sciota. However, I
295 do not agree on the method used to quantify the additional volume recommended or the
296 resulting working capital allowance recommendation. Furthermore, Mr. Lounsberry's
297 recommendation for Sciota is inconsistent, just as it was with Ashmore, when compared
298 to his recommendations for the Panhandle and Trunkline leased storage.

299 **Q. What is your recommendation for the working capital allowance for**
300 **the Sciota Storage Field?**

301 **A.** My recommendation is that Mr. Lounsberry utilize the same methodology
302 in determining the working capital allowance for the Sciota Storage Field inventory as he
303 employed for the Panhandle and Trunkline leased storage. This methodology recognizes
304 that the additional inventory is a known and measurable change and that using an average
305 of historical inventories to support a reduction to the working capital allowance is not
306 justified or valid. Based upon this methodology, Mr. Lounsberry recommended no
307 adjustments to the working capital allowance requested by the Company for the
308 Panhandle and Trunkline leased storage. Therefore, no adjustments should be made to
309 the working capital allowance requested by the Company for the Sciota Storage Field.

310 **Q. What recommendation did Mr. Lounsberry make in his rebuttal**
311 **testimony regarding the working capital allowance for the Johnston City Storage**
312 **Field?**

313 **A.** Mr. Lounsberry recommended that his original adjustment of \$158,000 be
314 modified to \$122,000. The reason given for altering the recommendation was that a
315 review of the inventory information indicated that the amount of gas in storage at
316 Johnston City in 1997 was not representative of the volumes in subsequent years.

317 **Q.** **Do you agree with Mr. Lounsberry's recommendation for the**
318 **Johnston City storage field?**

319 **A.** No. Even though Mr. Lounsberry removed the 1997 average inventory
320 from his analysis, he still contends that using an average of historical inventories is
321 representative of the future. He did not address or acknowledge that the Company has
322 been adding inventory to the field, in small increments, as I stated in my rebuttal
323 testimony.

324 A review of Schedule 17.5 CIPS from Mr. Lounsberry's rebuttal testimony
325 shows that the Johnston City inventory was approximately 790,000 MMBtu in
326 1998/1999. In the two following years somewhat smaller inventories were maintained in
327 the range of 745,000 MMBtu. In 2001/2002 inventory was increased over the prior year
328 to 773,620 MMBtu and again increased to 816,694 MMBtu in 2002/2003. As I stated in
329 my rebuttal testimony, the Company has been systematically adding inventory in small
330 increments. This is part of the process of developing the Johnston City to its maximum
331 capacity, which is not yet completed.

332 **Q.** **What is your recommendation for the working capital allowance for**
333 **the Johnston City Storage Field?**

334 **A.** My recommendation is that Mr. Lounsberry utilize the same methodology
335 in determining the working capital allowance for the Johnston City Storage Field

336 inventory as he employed for the Panhandle and Trunkline leased storage. This
 337 methodology recognizes that the additional inventory is a known and measurable change
 338 and that using an average of historical inventories to support a reduction to the working
 339 capital allowance is not justified or valid. Therefore, no adjustments should be made to
 340 the working capital allowance requested by the Company for the Johnston City Storage
 341 Field.

342 **Q. What did Mr. Lounsberry state in his rebuttal testimony regarding**
 343 **the Richwood and Rotherwood Storage Fields?**

344 **A.** Mr. Lounsberry confirmed that the Company agreed to remove any
 345 working capital allowance for gas in storage at the Richwood and Rotherwood Storage
 346 Fields as well as any rate base and expenses associated with Richwood. The Company
 347 agrees that these are appropriate actions as stated in my rebuttal testimony.

348 **Q. What further recommendations did Mr. Lounsberry make in his**
 349 **rebuttal testimony regarding the Richwood Storage Field?**

350 **A.** Mr. Lounsberry recommended that the Company retire the Richwood
 351 Storage Field in addition to removing the rate base and expenses from this rate
 352 proceeding.

353 **Q. Do you agree with Mr. Lounsberry's modified recommendation that**
 354 **the Company should retire the Richwood Storage Field?**

355 **A.** No. The Company believes that the Richwood Storage Field still has
 356 value as a storage asset and should not be retired. The Company agrees that
 357 Mr. Lounsberry is certainly within his right to recommend removal of all expenses
 358 associated with Richwood from this rate proceeding. However, he is in no position to

359 evaluate the potential value of this asset, on behalf of the Company, and arrive at a
360 recommendation to retire the assets. In addition, his recommendation assumes that the
361 Company will not develop the Richwood Storage Field in the future and include the
362 Richwood assets in a future rate proceeding if and when they again become used and
363 useful. Mr. Lounsberry's recommendation that the Company retire the Richwood Storage
364 Field is inappropriate and should be rejected.

365 **Belle Gent Storage Field**

366 **Q. What recommendation did Mr. Lounsberry make in his rebuttal**
367 **testimony regarding the retirement of Belle Gent?**

368 **A.** Mr. Lounsberry continued to recommend that Belle Gent be retired. The
369 first reason he provides as the basis for this recommendation is that Belle Gent cannot
370 provide peak day deliverability. The second reason provided is that CIPS' customers did
371 not receive any economic benefit from the operation of the field.

372 **Q. Do you agree that Belle Gent cannot provide peak day deliverability?**

373 **A.** No. As I stated in my rebuttal testimony Belle Gent can definitely provide
374 peak day deliverability beginning in February and can sometimes provide peak day
375 deliverability in prior months. There are physical reservoir conditions that can limit
376 deliverability from Belle Gent in December and January. As a result of these limitations,
377 the Company currently plans for zero peak day deliverability which means that Belle
378 Gent is currently not considered a resource for reducing interstate pipeline capacity
379 requirements. The fact that we plan for zero deliverability does not mean that Belle Gent
380 would not be able to provide deliverability during a peak day.

381 **Q. Has the Company utilized Belle Gent as a peak day deliverability**
382 **resource in past years?**

383 **A.** Yes. Belle Gent's deliverability, for planning purposes, was considered to
384 be 500 MMBtu per day in previous years. It was reduced to zero, for planning purposes,
385 in 2001 because of the limitations discussed in my rebuttal testimony.

386 **Q. Is it possible to make modifications to the operation of Belle Gent to**
387 **allow Belle Gent and Johnston City to operate at the same time?**

388 **A.** Yes, it is possible. The current requirement that Johnston City's reservoir
389 pressure be reduced to operate Belle Gent could be mitigated by making modifications to
390 the operation of Belle Gent. A complete analysis has not been completed, but these
391 modifications would likely include installing a control system at Belle Gent to allow
392 withdrawals at the same time as Johnston City.

393 **Q. Why have the potential modifications to Belle Gent's operation that**
394 **you just described not been analyzed?**

395 **A.** An analysis to modify Belle Gent's operation has not been initiated
396 because the additional deliverability is not needed at this time. The Company has
397 sufficient resources to supply its customers' peak day requirements. However, if
398 additional peak day capacity is needed in the future, modification of Belle Gent is an
399 alternative the Company can pursue to economically increase peak day deliverability

400 **Q. Do you agree with Mr. Lounsberry's cost benefit analysis?**

401 **A.** No. The analysis is not complete because it only considered a single
402 withdrawal event in calculating a reduction in the Company's gas costs. The analysis
403 does not consider the economic value of Belle Gent as a potential resource in the future to

404 reduce firm transportation costs. The cost of leased storage on Trunkline for 500 MMBtu
405 per day, which is the current capacity of Belle Gent, is approximately \$100,000 per year.
406 Also the analysis does not consider the value of having Belle Gent as a backup to the
407 Johnston City storage field if withdrawals from Johnston City were ever limited or
408 reduced due to an operational problem with the wells or the gathering lines. If such a
409 problem occurred on a peak day, Belle Gent would be available as a backup to provide
410 deliverability which would mitigate or eliminate possible penalties from the interstate
411 pipeline, or even curtailments to customers.

412 **Q. Do you agree with Mr. Lounsberry's recommendation that the**
413 **Company should retire the Belle Gent Storage Field?**

414 **A.** No. Belle Gent is available for peak day deliverability albeit in a limited
415 fashion. The economic analysis presented does not consider that if Mr. Lounsberry's
416 recommendation is accepted and Belle Gent is retired, it will no longer be available as a
417 backup to Johnston City. Also, if additional deliverability is needed in the future,
418 modifying Belle Gent to mitigate the withdrawal limitations will not be available as an
419 option to consider versus the purchase of deliverability from Trunkline. The retirement
420 of Belle Gent would not be prudent, nor is it logical, because this action would eliminate
421 a viable gas supply alternative when the operating and maintenance expenses associated
422 with the field were less than \$3,600 during the test year.

423 **Installation of New Services**

424 **Q. Do you have any response to Mr. Lounsberry's rebuttal testimony**
425 **concerning his proposal that AmerenCIPS be required to amend its tariff to**
426 **mandate the installation of new service within 15 working days?**

427 **A.** The response I provided to the proposal on behalf of AmerenUE is also
 428 responsive to Mr. Lounsberry's proposal to require AmerenCIPS to install new service
 429 within 15 working days.

430 **Natural Gas Prices and Uncollectibles Expense**

431 **Q.** **Do you agree with Mr. Lounsberry's statement that there is no link**
 432 **between future gas costs and uncollectibles expenses?**

433 **A.** No. The test year uncollectibles were the result of the prior winter in
 434 which the market price for gas rose to record levels along with a return to more normal
 435 winter weather conditions in the AmerenCIPS service areas. The combined effect of high
 436 gas prices and more normal weather, compared to the prior winter, led to higher customer
 437 gas bills and increased uncollectible accounts for the Company. In addition, gas prices
 438 have risen dramatically when weather conditions in the U.S. return to near normal as seen
 439 during the winters of 2000/2001 and 2002/2003. Therefore, there is a link between
 440 higher gas prices and uncollectible accounts for the Company. My previous testimony
 441 highlighted the fact that gas prices during the winter leading into the test year are
 442 comparable to the current price of gas and the future expected price of gas. I did not
 443 propose to use future gas prices to change the historical test year, but to simply state that
 444 the test year is very reflective of existing and future conditions in the natural gas markets.

445 **Q.** **Are current and future natural gas prices near the gas prices**
 446 **experienced during the winter of 2000/2001?**

447 **A.** Yes. Today as this surrebuttal testimony is being written, the future price
 448 of natural gas on the NYMEX futures market is \$6.008 per MMBtu for July 2003 through
 449 October 2003, while the winter strip is \$6.234 per MMBtu for November 2003 through

450 March 2004. The physical cash markets are trading at \$5.36 per MMBtu for Panhandle
451 field zone supply flowing today. The high gas prices are the result of a gas production
452 decline in the U.S. and Canada combined with growing demand for natural gas. This
453 serious imbalance between supply and demand is causing significant price volatility now
454 and for the foreseeable future until supply increases or demand decreases. Public
455 warnings have been issued by Alan Greenspan, Chairman of the Federal Reserve Board
456 and Spencer Abraham, Secretary of the Department of Energy, of a developing crisis in
457 the natural gas industry which may dramatically impact the economy. The market forces
458 described by Alan Greenspan indicate that high gas prices and volatility will continue
459 into the future until new sources of supply, such as Liquefied Natural Gas, can be brought
460 into the U.S. Unfortunately, it will take years for new infrastructure and gas production
461 to be brought on-line to stabilize gas prices in the U.S.

462 **Q. Do higher gas prices correlate to high uncollectible expenses?**

463 **A.** It is simply common sense that the more a product or commodity (such as
464 natural gas) costs, the greater the number of low income customers that may be unable to
465 pay for the product. The bottom line is that higher gas prices lead to higher PGA rates
466 which lead to higher uncollectible accounts.

467 **Q. Do you agree with Mr. Lounsberry's statement that "future estimates**
468 **on gas prices will likely not directly correspond to the price that ratepayers see from**
469 **the utility" due to the utilization of storage and financial hedging instruments?**

470 **A.** No, Mr. Lounsberry is ignoring that fact that even though the Company
471 does utilize storage and financial instruments to hedge the price of natural gas, the
472 fundamental price of the gas market will still be imbedded in the gas supply portfolio. In

473 other words, the Company cannot purchase and inject \$2 gas supply into storage in the
474 future when the market price for natural gas is \$5. Nor can the Company purchase \$2
475 natural gas financial swaps for the summer of 2004 when the futures price of natural gas
476 for the summer of 2004 is \$4.90. The purpose of price hedging is to dampen price
477 volatility, eliminate price spikes, and reduce the price uncertainty for future periods.
478 Price hedging does not create cheap natural gas in a high priced market.

479 **Q. What is your recommendation to the Commission regarding the use of**
480 **test year uncollectibles expenses?**

481 **A.** Since test year uncollectibles expense was experienced after a winter
482 season with gas prices that parallel existing and future gas prices, the uncollectible
483 expense level is proper and should not be adjusted through the use of a five-year average
484 as proposed by the Staff.

485 **Q. Does this conclude your rebuttal testimony?**

486 **A.** Yes, it does.

No. JLD-1

Data Information Request
From Central Illinois Public Service Company d/b/a AmerenCIPS
and Union Electric Company d/b/a AmerenUE
ICC Docket Nos. 02-0798/03-0008/03-0009 (Consolidated)
To The Illinois Commerce Commission

Requested From: Eric Lounsberry

Requested By: Thomas M. Byrne

Date of Request: April 10, 2003

Information Requested:

Over the past 5 years, how many formal or informal complaints have been lodged with the Illinois Commerce Commission alleging that AmerenUE or AmerenCIPS has failed to provide a service connection to a new customer in a timely manner?

For each such complaint, please provide:

- a) the name of the Company involved (AmerenUE or AmerenCIPS);
- b) the date of the complaint;
- c) the name of the customer; and
- d) a brief description of the resolution of the complaint.

Response:

Mr. Lounsberry is not aware of any formal or informal complaints lodged with the Illinois Commerce Commission alleging that AmerenUE or AmerenCIPS failed to provide a service connection to a new customer in a timely fashion over the past 5 years.

AmerenCIPS' and AmerenUE's Response To
Illinois Commerce Commission Data Request
Docket Nos. 03-0008 and 03-0009
AmerenCIPS' and AmerenUE's Proposed
General Increase in Natural Gas Rates

CIPS&UE-ENG 1.72:

For both CIPS and UE, what is each company's best estimate, by rate class, of the percentage of new service installations (requiring service line and meter) that it completed within 15 working days of the service being requested for the years 2000, 2001 and 2002?

Response:

CIPS and UE do not maintain reports which monitor or identify the number of new service installations that are completed within 15 working days of a service being requested. Therefore, there is no historical data to provide a percentage estimate for the years 2000, 2001, and 2002 as requested by the Staff.

In general terms, the Company strives to provide service to a new customer according to the schedule that is requested by the customer. The Company believes that the majority of new services, regardless of rate class, are completed according to the schedule that is requested by the customer.

Prepared By: Steve Colyer
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Date: 06/03/03